

Competitive Price Comparisons: Sonex vs. the Competition

11/1/18

www.SonexAircraft.com

Sonex Aircraft (New Pricing)

Model	Kit Price	Quick Build Price	Estimated Completion Cost (minimum)	Estimated Completion Cost (100hp AeroVee Turbo)	Estimated Completion Cost (120hp Jabiru 3300)
Sonex-B	\$24,495.00	\$32,295.00	\$37,314.00	\$40,809.00	\$47,757.00
Wailex-B	\$24,995.00	\$32,795.00	\$37,814.00	\$41,309.00	\$48,257.00
Xenos-B	\$27,495.00	\$42,995.00	\$40,575.00	\$44,070.00	\$50,993.00
Onex	\$17,495.00	\$29,795.00	\$29,649.00	\$33,144.00	N/A
SubSonex	N/A	\$44,000.00	\$113,828.00	N/A	N/A

Zenith Aircraft

<http://www.zenithair.net>

Model	Kit Price	Quick Build Price	Estimated Completion Cost (minimum)*	Kit Features Comparison/Notes	Minimum Completion Cost Delta
CH-650	\$18,500.00	\$22,950.00	\$44,480.00	Quick Build Kit only includes completed Fuselage, Wheel Pants additional (in completion costs), Tri-Gear standard - taildragger offered for upgrade fee, Kit base price does not include engine mount or cowling, included in FWF pkg/estimated completion cost. Engine for Comparison: Jabiru 3300	\$7,166.00 vs. Sonex
CH-750	\$22,480.00	\$27,470.00	\$51,531.00	Quick Build Kit only includes completed Fuselage, No Wheel Pants Available, Tri-Gear standard - No Taildragger option offered, Kit base price does not include engine mount or cowling, included in FWF pkg/estimated completion cost. Engine for Comparison: Rotax 912ULS	\$14,217.00 vs. Sonex
CH-750 Cruiser	\$21,980.00	\$26,970.00	\$51,481.00	Quick Build Kit only includes completed Fuselage, Wheel Pants additional (in completion costs), Tri-Gear standard - No Taildragger option offered, Kit base price does not include engine mount or cowling, included in FWF pkg/estimated completion cost. Engine for Comparison: Rotax 912ULS	\$14,167.00 vs. Sonex
CH-750 Super Duty	\$27,980.00	\$33,930.00	\$64,651.00	Quick Build Kit only includes completed Fuselage, No Wheel Pants Available, , Tri-Gear standard - No Taildragger option offered, Kit base price does not include engine mount or cowling, included in FWF pkg/estimated completion cost. Engine for Comparison: Lyc O-360 A4M (Overhauled)	\$27,337.00 vs. Sonex
CH-701	\$13,990.00	N/A	\$39,468.00	Old Kit -- Features not updated. No Quick Build Kit option, No Wheel Pants Available, Tri-Gear standard - No Taildragger option offered, Kit base price does not include engine mount or cowling, included in FWF pkg/estimated completion cost. Engine for Comparison: Rotax 912UL	\$2,154.00 vs. Sonex

*Instruments factored-in at Sonex minimum calculation: \$2,000 - BASIC Day VFR. Many items & accessories required to complete the aircraft may not be included

Zenith Aircraft Completion Costs (minimum)

Engine**	FWF	Prop/Spinner	Upholstery	Wheel Pants	Instruments*	Total	Notes
\$18,500.00	\$4,180.00	Included w/WWF	\$850.00	\$450.00	\$2,000.00	\$44,480.00	
\$19,701.00	\$6,500.00	Included w/WWF	\$850.00	N/A	\$2,000.00	\$51,531.00	
\$19,701.00	\$6,500.00	Included w/WWF	\$850.00	\$450.00	\$2,000.00	\$51,481.00	
\$23,135.00	\$8,785.00	\$1,901.00	\$850.00	N/A	\$2,000.00	\$64,651.00	Aircraft Spruce Spinner Kit: \$336; Sensenich Wood Prop: \$1,565
\$16,503.00	\$6,500.00	Included w/WWF	\$475.00	N/A	\$2,000.00	\$39,468.00	

**Overhauled Lycoming Engine Prices from airpowerinc.com; Rotax engine prices from California Power Systems