

# Competitive Price Comparisons: Sonex vs. the Competition

11/1/18

www.SonexAircraft.com

## Sonex Aircraft (New Pricing)

Model	Kit Price	Quick Build Price	Estimated Completion Cost (minimum)	Estimated Completion Cost (100hp AeroVee Turbo)	Estimated Completion Cost (120hp Jabiru 3300)
Sonex-B	\$24,495.00	\$32,295.00	\$37,314.00	\$40,809.00	\$47,757.00
Wailex-B	\$24,995.00	\$32,795.00	\$37,814.00	\$41,309.00	\$48,257.00
Xenos-B	\$27,495.00	\$42,995.00	\$40,575.00	\$44,070.00	\$50,993.00
Onex	\$17,495.00	\$29,795.00	\$29,649.00	\$33,144.00	N/A
SubSonex	N/A	\$44,000.00	\$113,828.00	N/A	N/A

## Van's Aircraft

<https://www.vansaircraft.com>

Model	Kit Price	Quick Build Price	Estimated Completion Cost (minimum)*	Kit Features Comparison/Notes	Minimum Completion Cost Delta
RV-3	\$21,750.00	N/A	\$53,221.00	Old Kit -- Features Not updated. Not pre-punched. Engine for Comparison: Lyc O-235 (Overhauled)	\$23,572.00 vs. Onex
RV-4	\$22,550.00	N/A	\$55,920.00	Old Kit -- Features Not updated. Fuselage not pre-punched. Engine for Comparison: Lyc O-320 D2G (Overhauled)	\$18,606.00 vs. Sonex
RV-7	\$24,325.00	\$35,500.00	\$58,434.40	Engine for Comparison: Lyc O-320 D1A (Overhauled)	\$21,120.40 vs. Sonex
RV-8	\$24,960.00	\$36,360.00	\$59,169.00	Engine for Comparison: Lyc O-320 D1A (Overhauled)	\$21,855.00 vs. Sonex
RV-9	\$24,680.00	\$36,090.00	\$58,789.40	Engine for Comparison: Lyc O-320 D1A (Overhauled)	\$21,475.40 vs. Sonex
RV-10	\$48,780.00	\$62,105.00	\$104,340.00	Engine for Comparison: Lyc IO-540 D4A5 (Overhauled)	Let's Face It: This is how much builders realistically spend on 2-place RV's. How much for an RV-10? Would you be reading this if you wanted an RV-10? Wouldn't you rather just build our jet?
RV-12	\$26,160.00	N/A	\$58,435.00	Using Sonex Instrument minimum calculation - RV-12 lowest-cost standard instrument package is \$14,850 but EAB builders may use any instrumentation they choose. Engine for Comparison: Rotax 912ULS	\$21,121.00 vs. Sonex
RV-14	\$34,535.00	\$47,425.00	\$81,358.00	Engine for Comparison: Lyc IO-360 A1B6 (Overhauled)	\$44,044.00 vs. Sonex

\*Instruments factored-in at Sonex minimum calculation: \$2,000 - BASIC Day VFR. Many items & accessories required to complete the aircraft may not be included

## Van's Aircraft Completion Costs (minimum)

Engine**	FWF	Prop/Spinner	Upholstery#	Instruments*	Total	Notes
\$21,651.00	\$3,900.00	\$3,350.00	\$570.00	\$2,000.00	\$53,221.00	
\$23,025.00	\$3,900.00	\$3,350.00	\$1,095.00	\$2,000.00	\$55,920.00	
\$23,864.00	\$3,900.00	\$3,350.00	\$995.40	\$2,000.00	\$58,434.40	
\$23,864.00	\$3,900.00	\$3,350.00	\$1,095.00	\$2,000.00	\$59,169.00	
\$23,864.00	\$3,900.00	\$3,350.00	\$995.40	\$2,000.00	\$58,789.40	
\$37,155.00	\$6,770.00	\$8,255.00	\$1,380.00	\$2,000.00	\$104,340.00	
\$30,275.00	N/A: Included in Powerplant Kit	N/A: Included in Powerplant Kit	N/A: Included in Finish Kit	\$2,000.00	\$58,435.00	
\$30,146.00	\$5,650.00	\$8,035.00	\$992.00	\$2,000.00	\$81,358.00	

\*\*Overhauled Lycoming Engine Prices from [airpowerinc.com](http://airpowerinc.com); Rotax engine prices from California Power Systems;

RV-12 engine price from Van's

# Van's Foam Kit plus Flightline Interiors covering. RV-14 is Flightline Interiors kit only.

RV-3 & RV-10 from Cleveland Aircraft Tool.