

Competitive Price Comparisons: Sonex vs. the Competition

11/1/18

www.SonexAircraft.com

Sonex Aircraft (New Pricing)

Model	Kit Price	Quick Build Price	Estimated Completion Cost (minimum)	Estimated Completion Cost (100hp AeroVee Turbo)	Estimated Completion Cost (120hp Jabiru 3300)
Sonex-B	\$24,495.00	\$32,295.00	\$37,314.00	\$40,809.00	\$47,757.00
Wailex-B	\$24,995.00	\$32,795.00	\$37,814.00	\$41,309.00	\$48,257.00
Xenos-B	\$27,495.00	\$42,995.00	\$40,575.00	\$44,070.00	\$50,993.00
Onex	\$17,495.00	\$29,795.00	\$29,649.00	\$33,144.00	N/A
SubSonex	N/A	\$44,000.00	\$113,828.00	N/A	N/A

Rans Aircraft

<https://www.rans.com>

Model	Kit Price	Quick Build Price	Estimated Completion Cost (minimum)*	Kit Features Comparison/Notes	Minimum Completion Cost Delta
S-6S Coyote II	\$25,500.00	N/A	\$49,843.00	Special Order Kit -- Long Lead Time. Engine for Comparison: Rotax 912UL	\$12,529.00 vs. Sonex
S-7S Courier	\$27,500.00	\$35,730.00	\$55,446.00	No Wheel Pants available. Engine for Comparison: Rotax912ULS	\$18,132.00 vs. Sonex
S-19 Venterra	\$27,100.00	\$37,100.00	\$58,054.00	Engine for Comparison: Rotax912ULS	\$20,740.00 vs. Sonex
S-20 Raven	\$27,500.00	\$37,450.00	\$56,431.00	No Wheel Pants available. Engine for Comparison: Rotax912ULS	\$19,117.00 vs. Sonex
S-21 Outbound	\$30,985.00	N/A	\$59,916.00	No Quick Build Kit Available. No Wheel Pants Available. Engine for Comparison: Rotax 912ULS	\$22,602.00 vs. Sonex

*Instruments factored-in at Sonex minimum calculation: \$2,000 - BASIC Day VFR. Many Items & accessories required to complete the aircraft may not be included

Rans Aircraft Completion Costs (minimum)

Engine**	FWF	Prop/Spinner	Upholstery	Wheel Pants	Instruments*	Total	Notes
\$16,503.00	\$4,500.00	\$945.00	N/A: Included with Kit	\$395.00	\$2,000.00	\$49,843.00	
\$19,701.00	\$5,000.00	\$1,245.00	N/A: Included with Kit	N/A	\$2,000.00	\$55,446.00	
\$19,701.00	\$5,000.00	\$2,025.00	\$1,150.00	\$1,078.00	\$2,000.00	\$58,054.00	
\$19,701.00	\$5,000.00	\$2,230.00	N/A: Included with Kit	N/A	\$2,000.00	\$56,431.00	
\$19,701.00	\$5,000.00	\$2,230.00	N/A: Included with Kit	N/A	\$2,000.00	\$59,916.00	

**Rotax engine prices from California Power Systems