

Competitive Price Comparisons: Sonex vs. the Competition

11/1/18

www.SonexAircraft.com

Sonex Aircraft (New Pricing)

Model	Kit Price	Quick Build Price	Estimated Completion Cost (minimum)	Estimated Completion Cost (100hp AeroVee Turbo)	Estimated Completion Cost (120hp Jabiru 3300)
Sonex-B	\$24,495.00	\$32,295.00	\$37,314.00	\$40,809.00	\$47,757.00
Wailex-B	\$24,995.00	\$32,795.00	\$37,814.00	\$41,309.00	\$48,257.00
Xenos-B	\$27,495.00	\$42,995.00	\$40,575.00	\$44,070.00	\$50,993.00
Onex	\$17,495.00	\$29,795.00	\$29,649.00	\$33,144.00	N/A
SubSonex	N/A	\$44,000.00	\$113,828.00	N/A	N/A

Kitfox Aircraft

<http://www.kitfoxaircraft.com>

Model	Kit Price	Quick Build Price	Estimated Completion Cost (minimum)*	Kit Features Comparison/Notes	Minimum Completion Cost Delta
Super Sport	\$25,995.00	N/A	\$56,271.00	Engine for Comparison: Rotax 912UL	\$18,957.00 vs. Sonex
Sti	\$32,445.00	N/A	\$62,736.00	No Wheel Pants available. Tires not included in kit. Engine for Comparison: Rotax912ULS	\$25,422.00 vs. Sonex
Speedster	\$29,850.00	N/A	\$59,641.00	No Wheel Pants available. Engine for Comparison: Rotax912ULS	\$22,327.00 vs. Sonex

*Instruments factored-in at Sonex minimum calculation: \$2,000 - BASIC Day VFR. Many items & accessories required to complete the aircraft may not be included

Kitfox Aircraft Completion Costs (minimum)

Engine**	FWF	Prop/Spinner	Tires	Upholstery	Wheel Pants	Instruments*	Total	Notes
\$19,701.00	\$4,795.00	\$2,300.00	N/A: Base-Model Tires included in Kit	\$995.00	\$485.00	\$2,000.00	\$56,271.00	
\$19,701.00	\$4,795.00	\$2,300.00	\$500.00	\$995.00	N/A	\$2,000.00	\$62,736.00	
\$19,701.00	\$4,795.00	\$2,300.00	N/A: Included in Kit	\$995.00	N/A: Included with Kit	\$2,000.00	\$59,641.00	

**Rotax engine prices from California Power Systems